



*Excelsior Realty Group
61 Main Street, Stoneham*

Brian Buffini's 100 Days to Greatness® Training Program

***A proven Real Estate Sales Training Program to help you build a thriving
BUSINESS by REFERRAL***

Developed for both Newly Licensed Agents and Agents "Just Surviving"

You will learn the skills of working by REFERRAL

- How to focus time and energy for maximum impact and results
- Relevant dialogues to build more relationships and generate referrals
- Methods for building a vibrant client database
- How to make traditional activities, i.e. floor time and open houses work for you in today's market



Classes scheduled for mid June ~ call for details 781-438-6500

www.ExcelsiorRealty.net

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